

Panellist Profile

Approved Professional Advisory Panel – Community Housing Futures

Business Name	Affordable Development Outcomes		
Contact Name	Kate Breen		
Contact Phone	0452 260 955	Contact Email	kate@adoutcomes.com.au
Postal Address	C/- 80 Paisley Street, Footscray, Victoria, 3011, Australia		
Business Status	<input checked="" type="checkbox"/> Individual consultant <input type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants		

Introduction Summary

Affordable Development Outcomes, led by Kate Breen, are specialists in providing strategic advice to State and Local Governments. community housing organisations ('CHOs') and property developers on the structuring of Social and Affordable Housing strategies and action plans, the assessment of land opportunities, and development of applications for funding.

Our services include:

- Support to CHOs and partners to tender for government funding and land opportunities;
- Development of site specific Affordable Housing strategies to support a successful planning approval and Affordable Housing outcomes
- Working with CHOs to assess opportunities to develop their own land, secure government funding and partner to deliver.
- Consideration of other NFP sector owned land including local government land for Social and Affordable Housing purposes, including assessing the development opportunities and the various ways in which a local government could release land for a Social or Affordable Housing purpose.
- Advice to governments on actions they can take to support the CHO sector to deliver.

We are based in Victoria but have the capacity to support clients nationally.

Sector Knowledge

We have a deep understanding of the policy and funding environment that underpin Social and Affordable Housing delivery and the roles and requirements of different organisations, including CHOs, to co-invest, deliver and manage outcomes.

Our work crosses over all aspects of residential development and Affordable and Social Housing policy and delivery, including developing strategies for specific sites, structuring of permits and partner agreements.

Kate's experience includes working with CHIA-Victoria and several large and smaller CHOs. The later has included development of property development strategies and tenders for government land and funding.

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Skills	Offered?	Summary of demonstrated qualifications, consultancy skills and consulting track record
Finance	Yes	Kate has an understanding of development feasibility and the funding and financing elements that underpin the delivery of Social and Affordable Housing.
Business Planning	Yes	Kate has experience in supporting community housing organisations to develop strategic plans as they relate to program expansion and specifically property development options.
Property Development	Yes	Kate has experience managing early due diligence processes to identify and assess the development potential of a site. This includes preparing project plan, managing the appointment and consideration of external consultancies (i.e. architectural, remediation, planning), assessing potential with regards to financing and funding opportunities, and providing advice to support business decision making and applications for funding.
Risk Management	No	