

Panellist Profile

Approved Professional Advisory Panel – Community Housing Futures

Business Name	Altus Group Consulting		
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Business Status	<input type="checkbox"/> Individual consultant <input checked="" type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants		

Introduction Summary

Altus Group professional services operate in all stages of the development cycle. From feasibility modelling, PM, QS to lifecycle costing we provide a holistic approach to property development. We developed Argus EstateMaster software (an industry-recognised software for real estate financial feasibility studies), we have a strong background in financial matrices. We connect the dots between property and finance to ensure projects are commercially sound, workable and meet clients' objectives.

Sector Knowledge

Altus Group recognizes that social housing has been evolving. The quality of the accommodation, accessibility of the facility, sustainability development, amenities that cater to the mental well-being and the surrounding communities are some of the factors being considered by Community Housing Providers (CHP). These factors play a role in development as they relate to legislation, design, cost, program and financials.

Altus Group recognise that each CHP have different objectives and will ensure that the objectives are well understood and that corresponding approaches are applied to address the objectives. Having worked on numerous joint venture projects between CHP and private property developers, we understand the financial matrices and the constraints and complexity they impose. Through option studies, we can provide optimal solutions to address the needs of both parties. We will undertake sensitivity analysis to ensure project certainty and provide strategic advice to roll out an execution plan.

Summary of demonstrated skills and consulting track record:

Finance - Financial modelling to establish base cases and assess various funding structures to optimize project benefits. Establish cost drivers, and apply cost management skills for cost optimization. Undertake sensitivity analysis to test scenarios and improve project outcomes.

Business Planning - Prepare business case studies to identify optimal financial outcomes and provide cost-benefit analysis to support the proposed case.

Property Development - Provide a strategic execution plan to complement business case.

Manage the development process from concept through to design development, tendering, construction and handover to ensure initial project outcomes are achieved. Provide strategy for the operational phase to ensure that the development intentions are met.

Risk Management - Develop a risk register for risk identification, mitigation strategies and ongoing tracking. Undertake sensitivity analysis to assess the financial impact.

For CHP (community housing providers), being an asset owner, there are commitments to

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repairs and regular maintenance, it is important to balance capital cost and operational expenditure. Our cost management team has worked on many social housing projects and has been commissioned on asset maintenance plan and lifecycle costing. This gives us live cost data to provide realistic budgets. Being a not-for-profit organization, the financial targets may be less demanding compared to a private investment. Nevertheless, it is important to achieve value for money so that more projects can commence and benefit more people.

Years of Experience: over 20 years

Recent projects:

Mid-Town, Macquarie Park – a joint venture masterplan development with LACH (3500+ apartments with community buildings and school)

Telopea Masterplan, Telopea - a joint venture masterplan development with LACH (7000+ apartments with community buildings and aged care facility)

Feasibility Cost Planning Services for the 1 Scarborough Street Southport Business Case Report, which included 2 x 25 level towers and included both social and market residential units (South and West Towers).

Belvedere Street, Clontarf New Build to Rent (BTR) Social Housing - Development of 8 x BTR townhouses.

Skills	Offered?	Summary of demonstrated qualifications, consultancy skills and consulting track record
Finance	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Financial modelling to establish base cases and assess various funding structures to optimize project benefits. Establish cost drivers, and apply cost management skills for cost optimization. Undertake sensitivity analysis to test scenarios and improve project outcomes.
Business Planning	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Prepare business case studies to identify optimal financial outcomes and provide cost-benefit analysis to support the proposed case.
Property Development	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Provide a strategic execution plan to complement business case. Manage the development process from concept through to design development, tendering, construction and handover to ensure initial project outcomes are achieved. Provide strategy for the operational phase to ensure that the development intentions are met.
Risk Management	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Develop a risk register for risk identification, mitigation strategies and ongoing tracking. Undertake sensitivity analysis to assess the financial impact.