

Panellist Profile

Approved Professional Advisory Panel – Community Housing Futures

Business Name	Cushman & Wakefield		
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Business Status	<input type="checkbox"/> Individual consultant <input checked="" type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants		

Introduction Summary

Cushman & Wakefield Advisory+, has been established as a comprehensive and client-focused real estate advisory team, prompted by valuable client input expressing the need for strategic guidance at earlier stages of the property life cycle. Through the Advisory+ team and wider Cushman & Wakefield service lines, we are able to support our clients through finance, business planning, property development and risk assessment.

Sector Knowledge

Our experienced team of professionals have supported housing associations, housing co-operatives, non-for-profit organisations, crisis accommodation providers, and government housing agencies for decades. We have deep technical expertise and an extensive understanding of market dynamics.

We believe that the housing options exist on a spectrum and that challenges within one tenure can, and do, impact the effectiveness of the whole housing system. We are therefore acutely aware of the challenges at all tenures on the housing spectrum, and work with our clients to develop innovative and sustainable solutions to these challenges.

Our team brings a wealth of experience that we will draw on to support clients as an approved provider, delivering high value for your capital allocation. We have worked extensively on engagements across Australia, on social and community housing through business planning, finance, risk assessment and project development.

Skills	Offered?	Summary of demonstrated qualifications, consultancy skills and consulting track record
Finance	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<ul style="list-style-type: none"> Economic appraisals Financial modelling Capital raising Financial risk analysis
Business Planning	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<ul style="list-style-type: none"> Development conceptualisation Business case development Procurement support Market and demand analysis
Property Development	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<ul style="list-style-type: none"> Project management Urban planning Disability care and purpose-built facilities Staged developments
Risk	<input checked="" type="checkbox"/> Yes	<ul style="list-style-type: none"> Risk analysis



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Management	<input type="checkbox"/> No	<ul style="list-style-type: none">• Risk mitigation• Risk register development
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