

Panellist Profile

Approved Professional Advisory Panel – Community Housing Futures

Business Name	Paxon Consulting Group Pty Ltd		
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Business Status	Consultancy firm		

Introduction Summary

Paxon Group (Paxon) is an Australian specialist adviser in social and affordable housing. We deliver optimum project outcomes for Community Housing Providers (CHPs) and government at the point where strategic and policy, financial and commercial outcomes are all achieved.

Paxon is at the forefront of the development of new models and financing strategies that seek to maximise social and affordable housing objectives via land and housing development. We have developed and managed transactions for some of the newest and most innovative private sector involved models such as the establishment of the Commonwealth's National Housing Finance and Investment Corporation and the rollout of the Housing Australia Future Fund.

Paxon has a broad understanding of the strategic, policy and commercial environment for social and affordable housing in Queensland. Our experience is deep and detailed having advised on the commercial and financial aspects of a number of social housing projects in the State.

Sector Knowledge

Working with Housing Australia and CHPs

Paxon has an excellent working relationship with Housing Australia (*previously National Housing Finance and Investment Corporation*), advising them since their inception in 2018. Paxon has extensive experience working on both sides of transactions, supporting Housing Australia in its role of providing financing to CHPs, and assisting CHPs in their applications to Housing Australia for funding. We use our insights from both sides of the transaction to assist our clients in achieving optimum project outcomes.

We also have extensive experience advising Community Housing Industry Association (CHIA), Shelter WA, Bridge Housing, BHC, City West, Cedar Woods, CHC, Housing Plus, Housing First, Link Wentworth, Mission Australia, SGHC, PowerHousing Australia and Unison, to name a few.

Delivering Optimum Outcomes

Paxon delivers optimum project outcomes for all major players in the sector, including CHPs, government, developers, financiers and the private sector, at the point where strategic and policy, financial and commercial outcomes are all achieved.

Paxon has developed and managed transactions for some of the newest and most innovative private sector involved models such as the establishment of the Commonwealth's National Housing Finance and Investment Corporation and the rollout of the Housing Australia Future Fund.

Over the past 5 years we have advised on over \$10 billion of new projects, including the development of over 50 outcomes-based models across the housing continuum. Paxon is currently working with 6 of the 8 State and Territory Governments across Australia to increase social and affordable housing outcomes for the community.

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Sector Leadership and Development		
<p>Paxon's expertise includes working with our client and the sector to find models, methods and frameworks that can lead to a greater housing outcome from the resources available. Part of this work includes Paxon's thought leadership and development work with the sector and with investment markets.</p> <p>Paxon prepared the PowerHousing Australia paper "Creation of a Global Asset Class for Affordable Housing". This was prepared on behalf of the International Housing Partnership, the global representative body of Community Housing Providers across the world. Paxon presented this paper in the USA in October 2019. This work has led to a deployment of over \$1 billion of capital into the sector. We released an update to this paper in November 2022.</p>		
Skills	Offered?	Summary of demonstrated qualifications, consultancy skills and consulting track record
Finance	Yes	<p>Paxon is currently working with almost every State and Territory government across Australia to increase social and affordable housing outcomes for the community. We have over 50 advisers across Australia providing advice to all major players in the sector, including government, CHPs, financiers and the private sector.</p> <p>Paxon offers the following benefits to members:</p> <ol style="list-style-type: none"> 1. Industry insights into best practice financial models 2. Replication of structures extended to CHPs through industry experience 3. Support in the collaboration with private sector and government stakeholders 4. Access to investor market insights and project advice 5. Deep understanding of contemporary development through subsidiaries and procurement, and 6. Knowledge transfer sharing of financial and commercial advice. <p>Below is a summary of Government Departments and other relevant stakeholders that Paxon is currently working with. Further details about our extensive experience can be provided upon request.</p> <p>Government Departments</p> <p><i>National</i></p> <ul style="list-style-type: none"> • National Housing Finance and Investment Corporation • Department of Defence • Regional and Local Government Agencies nationally <p><i>Queensland</i></p> <ul style="list-style-type: none"> • Department of Housing (QLD) <p><i>New South Wales</i></p> <ul style="list-style-type: none"> • Family and Community Services (FACS) NSW • Land and Housing Corporation (LAHC) NSW • Department of Treasury (NSW) • Department of Communities & Justice (NSW) • Transport Asset Holding Entity of NSW
Business Planning	Yes	
Property Development	Yes	
Risk Management	Yes	

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		<p><i>Western Australia</i></p> <ul style="list-style-type: none"> • Department of Communities (WA) • DevelopmentWA • Department of Treasury (WA) • Department of Planning Lands and Heritage (WA) • Keystart <p><i>Victoria</i></p> <ul style="list-style-type: none"> • Homes Victoria <p><i>South Australia</i></p> <ul style="list-style-type: none"> • SA Housing Authority • Department of Family and Communities (SA) • Infrastructure South Australia <p><i>Australian Capital Territory</i></p> <ul style="list-style-type: none"> • Housing ACT <p><i>Tasmania</i></p> <ul style="list-style-type: none"> • Housing Tasmania <p><i>Northern Territory</i></p> <ul style="list-style-type: none"> • Territory Families, Housing and Communities • Department of Community Development, Sport and Cultural Affairs • Department of Local Government, Housing and Community Development <p>Infrastructure and Property</p> <ul style="list-style-type: none"> • Australian Super • AMP • AXA Investment Managers • Capella Capital • Catholic Investment Fund • Cbus Super • Cedar Woods • Centuria • Dexus • DIF Capital Partners • ISPT • John Laing Group • Lendlease • Northwest • Plenary • QIC • Tetris Capital
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